

City of Newton, Massachusetts

Purchasing Department

Comparison of Bids

INVITATION FOR BID #15-97

Annual - Access Control & CCTV Systems-Repairs, Install & Service

Bid Opening Time: 11:00 A.M, April 30, 2015

Public Building / Art Cabral

BIDDERS	QTY	LAN-TEL Communications		Viscom Systems		Schneider Electric	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
ITEM #1 - Security, Access Control & CCTV Systems Repairs							
<u>Hourly Rate</u>							
Standard Rate	200	\$73.00	\$14,600.00	\$73.00	\$14,600.00	\$151.45	\$30,290.00
Premium Rate	10	\$97.00	\$970.00	\$95.00	\$950.00	\$174.16	\$1,741.60
Total Hourly Rate #1		\$15,570.00		\$15,550.00		\$32,031.60	
Material Allowance		\$20,000.00		\$20,000.00		\$20,000.00	
TOTAL ITEM #1 (Hourly & Matrl.):		\$35,570.00		\$35,550.00		\$52,031.60	
Item #2 Installation of 5** Systems - Consisting of Two Door Access Control & Components per Scope of Work							
<u>Hourly Rate</u>							
Standard Rate	250	\$73.00	\$18,250.00	\$73.00	\$18,250.00	\$151.45	\$37,862.50
Premium Rate	48	\$97.00	\$4,656.00	\$95.00	\$4,560.00	\$174.16	\$8,359.68
Total Hourly Rate #2		\$22,906.00		\$22,810.00		\$46,222.18	
Material Allowance		\$25,000.00		\$25,000.00		\$25,000.00	
TOTAL ITEM #2 (Hourly & Matrl.):		\$47,906.00		\$47,810.00		\$71,222.18	
ITEM #3 - Additional Door Access Control at (12) Sites							
<u>Hourly Rate</u>							
Standard Rate	36	\$73.00	\$2,628.00	\$73.00	\$2,628.00	\$151.45	\$5,452.20
Premium Rate	12	\$97.00	\$1,164.00	\$95.00	\$1,140.00	\$174.16	\$2,089.92
Total Hourly Rate #3		\$3,792.00		\$3,768.00		\$7,542.12	
Material Allowance		\$15,000.00		\$15,000.00		\$15,000.00	
TOTAL ITEM #3 (Hourly & Matrl.):		\$18,792.00		\$18,768.00		\$22,542.12	
ITEM #4 - Installation of (5) CCTV Systems							
<u>Hourly Rate</u>							
Standard Rate	300	\$73.00	\$21,900.00	\$73.00	\$21,900.00	\$151.45	\$45,435.00
Premium Rate	48	\$97.00	\$4,656.00	\$95.00	\$4,560.00	\$174.16	\$8,359.68
Total Hourly Rate #4		\$26,556.00		\$26,460.00		\$53,794.68	
Material Allowance		\$25,000.00		\$25,000.00		\$25,000.00	
TOTAL ITEM #4 (Hourly & Matrl.):		\$51,556.00		\$51,460.00		\$78,794.68	
Total Line Item #1		\$35,570.00		\$35,550.00		\$52,031.60	
Total Line Item #2		\$47,906.00		\$47,810.00		\$71,222.18	
Total Line Item #3		\$18,792.00		\$18,768.00		\$22,542.12	
Total Line Item #4		\$51,556.00		\$51,460.00		\$78,794.68	
TOTAL (#1, 2, 3 & 4)		\$153,824.00		\$153,588.00		\$224,590.58	
BOSCH/RADIONICS SECURITY SYSTEMS CONTROL PANEL REPLACEMENTS							
<u>Hourly Rate Item A</u>							
Standard Rate	64	\$73.00	\$4,672.00	\$73.00	\$4,672.00	\$151.45	\$9,692.80
Premium Rate	8	\$97.00	\$776.00	\$95.00	\$760.00	\$174.16	\$1,393.28
Total Item A:		\$5,448.00		\$5,432.00		\$11,086.08	
Material Allowance Item B		\$14,250.00		\$14,250.00		\$14,250.00	
Total Item A & Item B		\$19,698.00		\$19,682.00		\$25,336.08	
BOSCH/RADIONICS SECURITY SYSTEMS INSTALLATION OF 4 SYSTEMS							
<u>Hourly Rate Item A</u>							
Standard Rate	84	\$73.00	\$6,132.00	\$73.00	\$6,132.00	\$151.45	\$12,721.80
Premium Rate	28	\$97.00	\$2,716.00	\$95.00	\$2,660.00	\$174.16	\$4,876.48
Total Item A:		\$8,848.00		\$8,792.00		\$17,598.28	
Material Allowance Item B		\$17,500.00		\$17,500.00		\$17,500.00	
Total Item A & Item B		\$26,348.00		\$26,292.00		\$35,098.28	

Awarded to:

Department Head

Date

NOTES REGARDING BID
TOTAL CORRECTED BY EXCEL

Chief Procurement Officer

Date

Mayor or his designee

Date